



Global Sourcing Platform

Tender Manager

Save time and costs by an optimized implementation of
your individual Tender projects

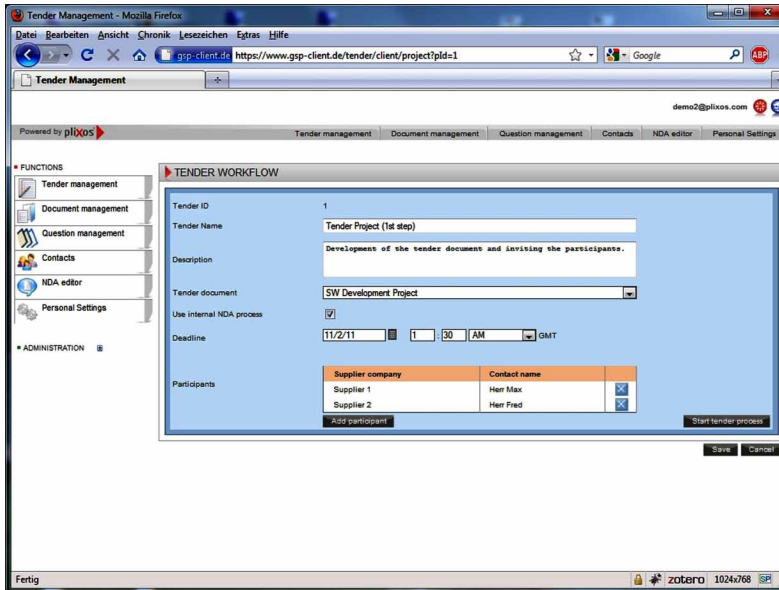


Figure 1: Starting a tender project

TENDER MANAGER

The Tender Manager from pliXos drastically reduces the costs in the implementation of complex tender projects and so helps you by saving time and money.

- **Costs are reduced by up to 80%**
- **Project durations are reduced by up to 60%**

The Tender Manager is an online service that was developed by procurement and outsourcing specialists to optimize the purchasing process from start to finish - from the preparation of tender documents, through contact management, to the evaluation of complex tenders for outsourcing projects. It is a powerful and valuable tool for the implementation of an RFI (Request For Information), RFP (Request For Proposal) and RFQ (Request For Quotation).

... pliXos Tender Manager: less effort - better results

TENDER PROCESS

For buyers, the pliXos Tender Manager provides a comprehensive solution for the preparation of tender documents, the tender invitation to service providers and the evaluation of responses.

Suppliers can respond online via the Web browser. The effort to respond is reduced significantly through additional storage options for the answers.

Phases of the outsourcing project:



Figure 2: Phases of a project tender

Your benefits:

- **Immediate availability**
- **Easy-to-use online tool**
- **Simplification of the tender evaluation (weighting of questions)**
- **Comprehensive catalogue of questions available (focus on IT outsourcing)**

pliXos provides the Tender Manager online. You can use it at short notice with minimal administrative overhead. Tender Manager is quick and easy to use, there is no comparable solution as consulting service on the market available.

CREATING TENDER DOCUMENTS

The preparation of tender documents is very time consuming. The buyer must ensure that the tender covers all aspects of the project. Extensive experience in numerous fields needs to be built up over time.

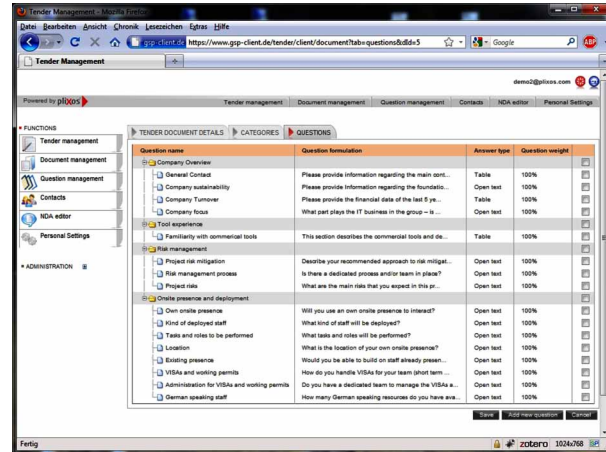
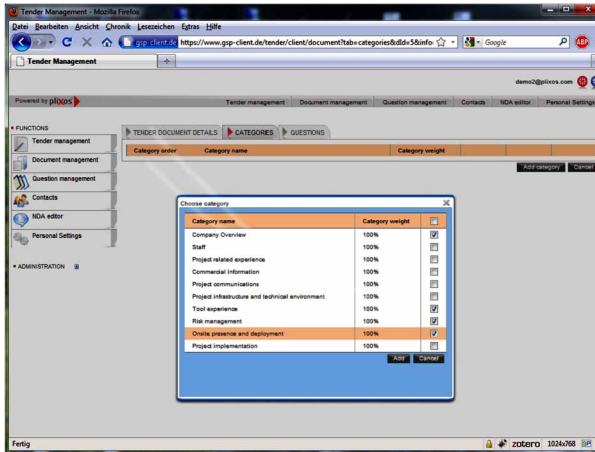


Figure 3: Creation of a tender document

The preparation of a tender document will be simplified, so

- the number of errors is minimized,
- the tender documents can be created significantly faster
- the requirements needed for the evaluation of the tenders are considered right from the beginning.

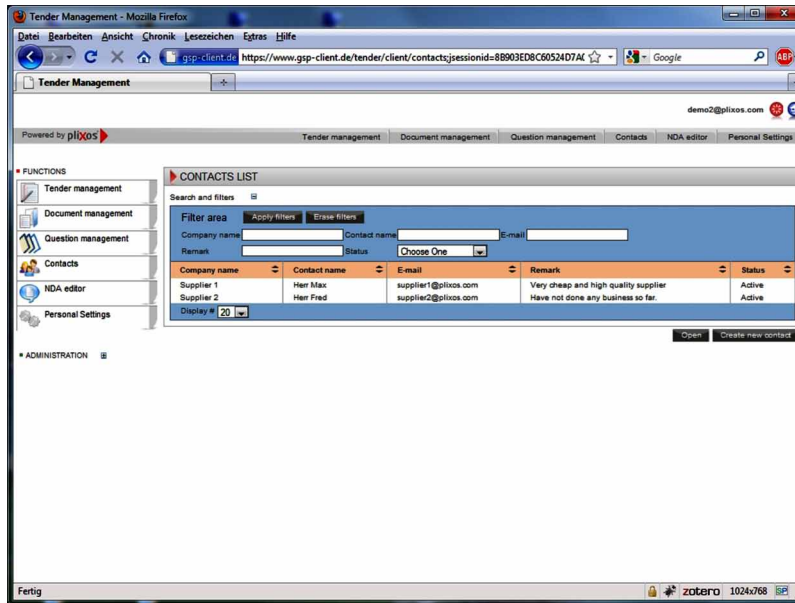


Figure 4: Central contact management

CONTACT MANAGEMENT

The central contact management allows the overview of all existing service providers and the relevant project status.

Through central administration of the contacts you can save time and money by

- the status of the tender is always transparent
- an integrated process is provided to manage the sign-off of a non disclosure agreement (NDA)
- up-to-date information about the service provider is always available.

RESPONSE MANAGEMENT

The service provider is integrated seamlessly into the tender process. When a service provider decides to participate in a tender, he receives a personalized access to the portal and can respond to this proposal with his inputs online.

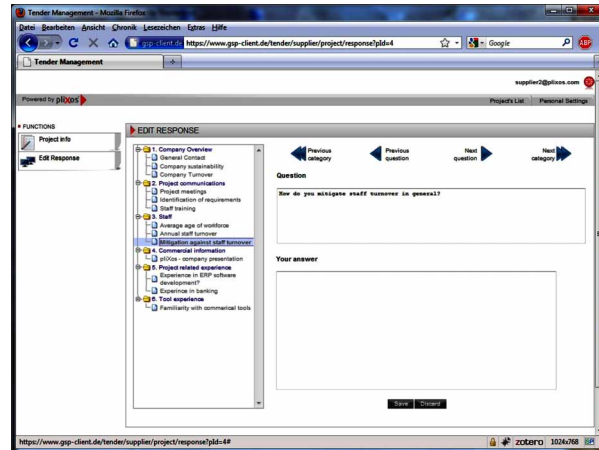
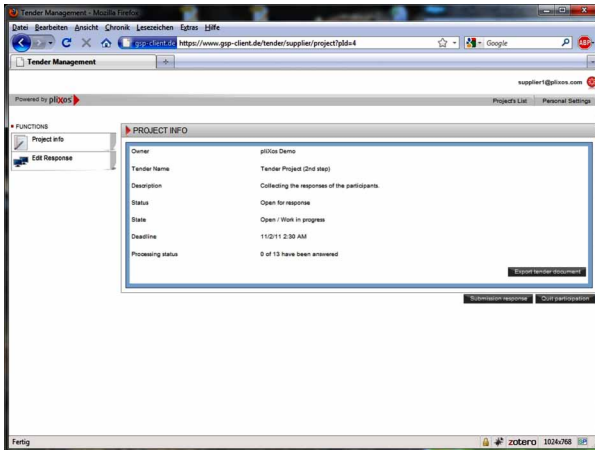


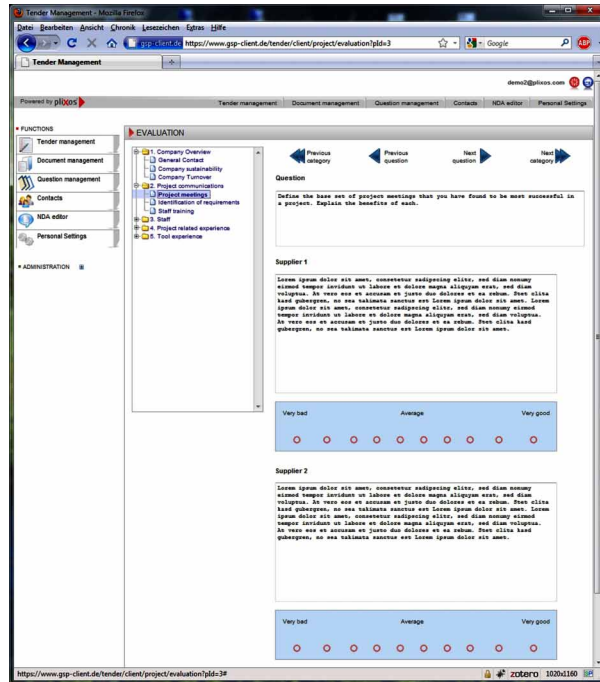
Figure 5: Project management and submission of responses

Through the seamless integration of the service in the tender environment

- the effort for the tender is minimize for both sides,
- the tender process is shortened, whilst at the same time,
- the quality is improved.

TENDER EVALUATION

The responses of the service providers are evaluated online. Therefore, different methods of evaluation are available including a comparative evaluation (either anonymous or not) and an assessment of each service provider. The results are calculated according to their weighting factor and can be analysed visually. The results can be exported for further analysis.



The objectified evaluation and a visual analysis

- increase the quality of the decision basis,
- improve the transparency and
- lead ultimately to better results.

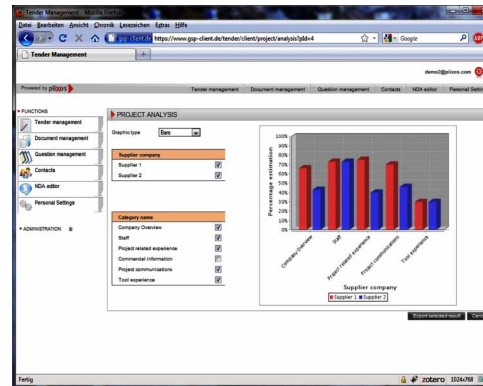


Figure 6: Evaluation of responses and analysis

CUSTOMERS BENEFITS

Use of this tool provides benefits for all of the participants in the process - lead times are reduced and so costs are also reduced. The projects are implemented more quickly and at the same time, the evaluation of tenders is made more objective. In summary:

- **Easy and fast creation of tender documents using predetermined questionnaires**
- **Flexible adaptation and modification of the questionnaires according to the individual needs**
- **Automated sending of tenders and central management of information and responses**
- **Effective management of potential suppliers in a central data base**
- **Extensive evaluations are made using different methods and considering additional indicators**
- **Personalized logins and high safety standards**

TENDER MANAGER AS MANAGED SERVICE

Unlike traditional consulting services, in pliXos Managed Services we combine our knowledge and expertise with the performance of our outsourcing Tools and additionally, we provide you with a dedicated contact at pliXos. This provides you direct access to our know-how in IT outsourcing and we work as service provider together with you until the successful completion of your project.

1 pliXos Tender Manager

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1 pliXos Service

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3 Your optimal Solution

- Use all advantages of the Tender Manager
- A dedicated, personal contact person onsite
- No training needed, so very fast results
- Flexible extended support („as much as necessary, but as little as possible“)
- Optional „on-the-job training“ for your employees



Global Sourcing Platform

The implementation of globally distributed software and IT projects ("Global Sourcing") is optimized significantly by using the **plixos** Global Sourcing Platform. Additionally, **plixos** offers professional advice and takes over the prime contractor ship for projects. Our know-how from the strategic implementation of Global Sourcing projects in Blue Chip Groups and medium-sized companies ensures your success.

We are happy to demonstrate the specific added value of our solutions to you!

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